# Northwest Arkansas Community College

**Business and Computer Information Systems Division** 

Discipline Code ECON

Course Number 2023

**Course Title** Principles of Microeconomics

## **Catalog Description**

This course covers concepts related to the elasticity of demand, consumer utility, production and costs in firms, and market behavior. Economic principles are used to analyze the role of unions, environmental quality, public goods and property.

### Prerequisites

ENGL 1013 and MATH 0103, or higher (excluding MATH 1313), or appropriate Math scores on placement exams.

# **Credit Hours**

**3 Contact Hours** 

Contact hours 45 Lecture/Lab hours

### Load hours

3 Load hours

# **Semesters Offered**

Fall, Spring, Summer

### **ACTS Equivalent**

ECON 2203

# Grade Mode

# **Learning Outcomes**

Students completing this course will:

- Explain and graph relationships of quantity supplied and quantity demanded to price, non-price determinants, effects of price floors/ceilings, and consumer & producer surplus
- Explain and graphically illustrate elasticity of demand and/or supply using midpoint method
- Contrast effects of differing elasticity on total revenue, tax policy outcomes, labor force availability, and other consumer or producer responses.
- Differentiate between explicit and implicit costs, accounting versus economic profit, fixed and variable costs, shape of various cost curves and profit maximizing level of output.
- Identify four major market structures by their defining characteristics
- Illustrate various ways to address externalities, and examine history of antitrust policy in U.S.
- Calculate costs of production and illustrate graphically, using cost and production functions to properly illustrate the relationship of diminishing marginal productivity, marginal revenue, and marginal cost to profit maximization under four major market structures.
- Apply law of comparative advantage to international trade problems, including currency exchange rate effects.

# **General Education Outcomes Supported**

- Students gain greater awareness of cultural perspectives.
- Students can employ a variety of sources to locate, evaluate, and use information.
- Students can achieve mathematical literacy.
- Students develop higher order thinking skills.

### **Standard Practices**

#### **Topics list**

- Overview of Economic Principles
- Elasticity
- Consumer Choice
- Cost Curves
- Market Structure
- Regulation and Anti-Trust
- Public Choice
- Labor Markets
- Poverty
- International Trade

### Learning activities

- Assignments
- This course requires additional work that may need to be completed out of class or in a virtual or on-campus lab.

#### Assessments

- Exams
- Homework Assignments
- Presentations
- Written Exam
- Embedded questions assessing math and higher order thinking skills in Knewton exam(s)
- Essay assignment to assess Global Perspectives and Written Communication skills

# **Grading guidelines**

- A = 90-100
- B = 80-89
- C = 70-79
- D = 60-69
- F = 59 & below