

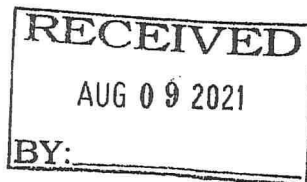
BARNES & NOBLE COLLEGE

NorthWest Arkansas Community College Summary of Gross Sales by Merchandise Category July 2020 - June 2021

	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	TOTALS
Digital Textbooks	1,137	38,626	5,987	1,200	602	8,805	30,777	1,049	738	410	4,475	4,239	98,043
New Textbooks	26,409	188,929	193,881	11,060	3,739	24,513	103,582	608	(6,797)	6,263	201,884	48,228	802,299
Textbook Rentals	3,101	84,161	10,775	1,801	146	12,062	48,506	86	1,092	(76)	5,353	5,330	172,386
Trade Books	0	57	111	52	39	983	(74)	25	4	0	0	0	1,196
Used Textbooks	2,855	75,093	1,919	634	333	43,074	30,319	(543)	1,050	1,120	18,077	2,114	176,044
TOTAL BOOK MERCHANDISE	33,501	386,866	212,673	14,747	4,858	89,436	213,110	1,224	(3,914)	7,717	229,789	59,960	1,249,968
Cafe & Convenience	0	166	251	180	111	154	350	112	226	107	107	119	1,882
Computer Products	0	20,119	2,426	265	52	2,866	10,764	61	190	382	1,266	934	39,327
Emblematic Clothing & Gifts	30	947	606	250	165	833	915	295	677	633	813	235	6,449
Other	0	936	83	151	368	258	254	19	1,472	5,206	196	4,320	13,262
School Supplies	1,385	43,307	3,372	3,001	540	6,956	27,801	307	2,218	6,909	6,293	6,537	108,626
TOTAL GENERAL MERCHANDISE	1,415	65,474	6,738	3,847	1,236	11,067	40,085	795	4,782	13,239	8,675	12,194	169,546
3rd Party Commissions	50	1,040	210	30	10	120	1,220	170	60	0	0	10	2,919
BNCB Marketing Commissions	225	0	0	2,743	0	0	1,329	0	0	1,962	0	0	6,259
Ring/Announcements Commissions	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL OTHER REVENUE	275	1,040	210	2,773	10	120	2,548	170	60	1,962	0	10	9,177
Digital Textbooks	(1,137)	(38,626)	(5,987)	(1,200)	(602)	(8,805)	(30,777)	(1,049)	(738)	(410)	(4,475)	(4,239)	(98,043)
Miscellaneous Adjustments	(19,782)	0	(170,812)	(8,669)	(1,817)	0	0	0	10,978	0	(163,006)	(38,366)	(391,474)
Non-Commissionable Sales	0	(22)	(130)	(124)	(153)	(44)	(436)	(71)	(142)	(73)	(80)	(330)	(1,607)
Uncollected Sales	(296)	(3,924)	(1,755)	(524)	(119)	(1,037)	(1,938)	(503)	(386)	(398)	(735)	(521)	(12,136)
TOTAL ADJUSTMENTS	(21,214)	(42,572)	(178,684)	(10,517)	(2,691)	(9,887)	(33,150)	(1,623)	9,711	(881)	(168,296)	(43,456)	(503,260)
GROSS SALES:	13,977	410,808	40,936	10,850	3,413	90,736	222,593	565	10,640	22,037	70,168	28,709	925,431

Please direct all inquiries to:
Jill Rager, Senior Contract Administrator
jrager@bncollege.com

Thursday, July 22, 2021



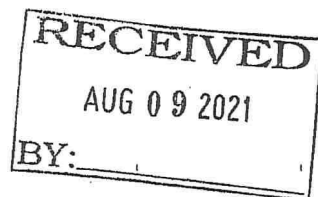
BARNES & NOBLE COLLEGE

NorthWest Arkansas Community College #0408 Summary of Gross Sales by Merchandise Category July 2020 - June 2021

	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	TOTALS
Digital Textbooks	1,137	38,626	5,987	1,200	602	8,805	30,777	1,049	738	410	4,475	4,239	98,043
New Textbooks	26,409	188,929	193,881	11,060	3,739	24,513	103,582	608	(6,797)	6,263	201,884	48,228	802,299
Textbook Rentals	3,101	84,161	10,775	1,801	146	12,062	48,506	86	1,092	(76)	5,353	5,380	172,386
Trade Books	0	57	111	52	39	983	(74)	25	4	0	0	0	1,196
Used Textbooks	2,855	75,093	1,919	634	333	43,074	30,319	(543)	1,050	1,120	18,077	2,114	176,044
TOTAL BOOK MERCHANDISE	33,501	386,868	212,673	14,747	4,858	89,436	213,110	1,224	(3,914)	7,717	229,789	59,960	1,249,968
Cafe & Convenience	0	166	251	180	111	154	350	112	226	107	107	119	1,882
Computer Products	0	20,119	2,426	265	52	2,866	10,764	61	190	382	1,266	934	39,327
Emblematic Clothing & Gifts	30	947	606	250	165	833	915	295	677	633	813	285	6,449
Other	0	936	83	151	363	258	254	19	1,472	5,206	196	4,320	13,262
School Supplies	1,385	43,307	3,372	3,001	540	6,956	27,801	307	2,218	6,909	6,293	6,537	108,626
TOTAL GENERAL MERCHANDISE	1,415	65,474	6,738	3,847	1,236	11,067	40,085	795	4,782	13,239	8,675	12,194	169,546
3rd Party Commissions	50	1,040	210	30	10	120	1,220	170	60	0	0	10	2,919
BNCB Marketing Commissions	225	0	0	2,737	0	0	1,327	0	0	1,953	0	0	6,241
Ring/Announcements Commissions	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL OTHER REVENUE	275	1,040	210	2,767	10	120	2,547	170	60	1,953	0	10	9,160
Digital Textbooks	(1,137)	(38,626)	(5,987)	(1,200)	(602)	(8,805)	(30,777)	(1,049)	(738)	(410)	(4,475)	(4,239)	(98,043)
Miscellaneous Adjustments	(19,782)	0	(170,812)	(8,669)	(1,817)	0	0	0	10,978	0	(163,006)	(38,366)	(391,474)
Non-Commissionable Sales	0	(22)	(130)	(124)	(153)	(44)	(436)	(71)	(142)	(73)	(80)	(330)	(1,607)
Uncollected Sales	(296)	(3,924)	(1,755)	(524)	(119)	(1,037)	(1,938)	(503)	(386)	(398)	(735)	(521)	(12,136)
TOTAL ADJUSTMENTS	(21,214)	(42,572)	(178,684)	(10,517)	(2,691)	(9,887)	(33,150)	(1,623)	9,711	(881)	(168,296)	(43,458)	(503,260)
GROSS SALES:	13,977	410,808	40,936	10,844	3,413	90,736	222,592	565	10,640	22,027	70,168	28,709	925,414

Please direct all inquiries to:
Jill Rager, Senior Contract Administrator
jrager@bncollege.com

Thursday, July 22, 2021



BARNES & NOBLE COLLEGE

NorthWest Arkansas Community College - ReCharge-U #8059 Summary of Gross Sales by Merchandise Category July 2020 - June 2021

	Jul-20	Aug-20	Sep-20	Oct-20	Nov-20	Dec-20	Jan-21	Feb-21	Mar-21	Apr-21	May-21	Jun-21	TOTALS
Digital Textbooks	0	0	0	0	0	0	0	0	0	0	0	0	0
New Textbooks	0	0	0	0	0	0	0	0	0	0	0	0	0
Textbook Rentals	0	0	0	0	0	0	0	0	0	0	0	0	0
Trade Books	0	0	0	0	0	0	0	0	0	0	0	0	0
Used Textbooks	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL BOOK MERCHANDISE	0	0	0	0	0	0	0	0	0	0	0	0	0
Cafe & Convenience	0	0	0	0	0	0	0	0	0	0	0	0	0
Computer Products	0	0	0	0	0	0	0	0	0	0	0	0	0
Emblematic Clothing & Gifts	0	0	0	0	0	0	0	0	0	0	0	0	0
Other	0	0	0	0	0	0	0	0	0	0	0	0	0
School Supplies	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL GENERAL MERCHANDISE	0	0	0	0	0	0	0	0	0	0	0	0	0
3rd Party Commissions	0	0	0	0	0	0	0	0	0	0	0	0	0
BNCB Marketing Commissions	0	0	0	6	0	0	1	0	0	10	0	0	17
Ring/Announcements Commissions	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL OTHER REVENUE	0	0	0	6	0	0	1	0	0	10	0	0	17
Digital Textbooks	0	0	0	0	0	0	0	0	0	0	0	0	0
Non-Commissionable Sales	0	0	0	0	0	0	0	0	0	0	0	0	0
Uncollected Sales	0	0	0	0	0	0	0	0	0	0	0	0	0
TOTAL ADJUSTMENTS	0	0	0	0	0	0	0	0	0	0	0	0	0
GROSS SALES:	0	0	0	6	0	0	1	0	0	10	0	0	17

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 jrager@bncollege.com

Thursday, July 22, 2021

BARNES & NOBLE COLLEGE

North West Arkansas Community College Monthly Gross Sales by Location July 2020 - June 2021

	<u>#0408</u>	<u>#8059</u>	<u>Gross Sales</u>
2020			
July	\$13,976.80	\$0.00	\$13,976.80
August	\$410,807.56	\$0.00	\$410,807.56
September	\$40,936.11	\$0.00	\$40,936.11
October	\$10,843.53	\$6.25	\$10,849.78
November	\$3,413.03	\$0.00	\$3,413.03
December	\$90,736.17	\$0.00	\$90,736.17
2021			
January	\$222,591.71	\$1.34	\$222,593.05
February	\$565.30	\$0.00	\$565.30
March	\$10,639.84	\$0.00	\$10,639.84
April	\$22,027.31	\$9.58	\$22,036.89
May	\$70,167.89	\$0.00	\$70,167.89
June	\$28,708.96	\$0.00	\$28,708.96
Total:	\$925,414.21	\$17.17	\$925,431.38

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jrager@bncollege.com

Thursday, July 22, 2021

